

### Your contact details & CV

\* indicates a required field

Thanks for taking the time to apply for this position.

We want to make the application process as painless as possible, while checking if you are a good fit for the role.

You will be asked to comment on our [Manifesto](#) and your skills and experience for this role.

If you have any questions please contact Julianne Price by emailing [juliennep@ourcommunity.com.au](mailto:juliennep@ourcommunity.com.au).

#### Your name \*

Title	First Name	Last Name
<input type="text"/>	<input type="text"/>	<input type="text"/>

#### Pronouns

Please feel free to self-describe or leave blank.

#### Contact phone number \*

Please include your international prefix

#### Your email address \*

Must be an email address

#### Where did you hear about the position? \*

- Ethical Jobs
- SEEK
- Social Media
- Word of Mouth (if referred by an OC employee - please provide their name in the box below)

#### Please attach a copy of your CV \*

Attach a file:

### Working with us

\* indicates a required field

# Director, Managed Services

## Form Preview

**Are you eligible to work in Australia? \***

- Yes
- No

**Please let us know if any restrictions apply due to your residency status or visa.**

Please let us know if any restrictions apply due to your residency status or visa.

**What type of employment are you looking for? \***

- Full time
- Part time
- Casual

Note: This is a full-time role but flexibility requests may be considered. Provide further information below if you need to expand on your response.

**Are you available to work onsite in North Melbourne? \***

- Yes
- No

We are based in North Melbourne and generally expect our staff to work in a hybrid model of onsite and remote work.

**If your application is successful, when would you be available to start? \***

Please include information about anything that might affect your start date, should your application be successful.

## Your fit with our organisation

\* indicates a required field

We think Our Community is a pretty special place to work, not in a "we're better than everywhere else" sort of way, but simply because we are guided by strong values and we want to make a genuine difference to society.

The [Our Community Manifesto](#) best captures what we are on about.

**Pick one item from our Manifesto (the link is above) and tell us why it resonates with you. \***

Word count:

Up to approx. 100 words.

The [position description](#) summarises what the job is and what you'll need to be able to do.

# Director, Managed Services

## Form Preview

**Reflecting on your skills, qualifications and experience, please outline why you think you are the right person for this position. \***

Word count:  
Up to approx. 500 words.

**Are there any social or environmental causes you are particularly passionate about?**

Word count:  
About 100 words will do

## Your fit with the role

\* indicates a required field

In this section we want you to demonstrate that you understand the requirements of the role and you have the knowledge/skills/nous to fulfil them.

**Outline how you would go about promoting a consulting service in 2025. Include any similar experiences you have had in current or past roles. \***

Word count:  
Up to approximately 300 words

**Again reflecting on past and current experience, explain how you would balance the demands of building a new sales pipeline with the need to ensure new and existing customers are appropriately managed? \***

Word count:  
Up to approximately 300 words

**How do you measure success in sales? What KPI's or metrics have you focused on in the past?**

Word count:  
Up to approximately 100 words

**What excites you about this role? \***

Word count:

# Director, Managed Services

## Form Preview

Up to approximately 100 words

**What aspects of this role do you think will be most challenging? \***

Word count:

Up to approximately 100 words

## Thank you

Thanks for applying. It's our policy to contact (via email) all applicants as soon as we have made a determination about their application. We plan to get through the recruitment process quickly so you should expect to hear from us within a few weeks.

If there is anything else you would like to add to your application, or if you'd like to provide feedback about the application process so far, please feel free to do so below.

**General comments / feedback**